

2023 Consultancies

The University engaged a moderate level of consultants in 2023 across a wide range of specialisations.

There were five consultancies where the total fees payable to the consultant was below \$10,000, totalling \$38,668

There were nine consultancies where the total fees payable to the consultants was between \$10,000 and \$100,000 totalling \$398,838

There were six consultancies where the total fees payable to the consultants was \$100,000 or greater, totalling \$1,294,625



The total expenditure incurred during 2023 in relation to these consultancies was \$1,732,131 (excl. GST).

2023				
(a)	(b)	(c)	(d)	(e)
Consultancy	Purposes of consultancy	Total project fees approved (exclusive of GST)	Expenditure 2023 (exclusive of GST)	Future expenditure committed to the consultant for the project (exclusive of GST)
1 Saving Point	Business to business (B2B) marketing strategy for the Innovation and Enterprise area.	\$ 3,490.00	\$ 3,490.00	\$ 17,450.00
2 Inertial Frames	Consulting including idea generation and prototype development.	\$ 7,990.00	\$ 7,990.00	\$ -
3 Paldyne Consulting Pty Ltd	Creation of a generic hybrid capability framework.	\$ 9,000.00	\$ 9,000.00	\$ -
4 Paldyne Consulting Pty Ltd	Review the nursing discipline at Swinburne University including growth opportunities, teaching methods and support structures.	\$ 9,188.43	\$ 9,188.43	\$ 9,000.00
5 Rough Fell Consulting	Report on effectiveness of support available for students during academic progress, review, appeal and other grievance processes.	\$ 9,000.00	\$ 9,000.00	\$ -
6 KPMG Consulting Pty Ltd	Conceptual framework development for Indigenous building projects including market opportunities.	\$ 10,450.00	\$ 10,450.00	\$ -
7 Marts & Lundy	Strategy development and governance review for University Advancement.	\$ 11,855.80	\$ 11,855.80	\$ -
8 Donor Republic	Development of community giving strategy including identifying strategic opportunities.	\$ 17,500.00	\$ 17,500.00	\$ -
9 Ernst & Young	Industry standard benchmarking and procedures for managing generic system accounts.	\$ 42,500.00	\$ 42,500.00	
10 SEC Newgate Pty Limited	Planning and review of a single student body model.	\$ 44,000.00	\$ 44,000.00	\$ -
11 Nous Group Pty Ltd	Performance, portfolio design and future opportunities for the School of Business, Law and Entrepreneurship.	\$ 46,600.00	\$ 46,600.00	\$ -
12 Lucid Consulting Engineers (VIC) Pty Ltd	Advice regarding the development of a campus asset management strategy.	\$ 55,720.00	\$ 55,720.00	\$ -
13 KPMG Consulting Pty Ltd	Completion of a review to provide advice regarding systems integration across key People and Culture systems.	\$ 78,375.00	\$ 78,375.00	\$ -
14 KPMG Consulting Pty Ltd	Governance advisory services including Council and Sub-Committee terms of reference and annual plans / reporting.	\$ 91,837.50	\$ 91,837.50	\$ 6,912.50
15 CITE Consultants Pty Ltd	Development of strategy to deliver more effective defence research.	\$ 117,000.00	\$ 117,000.00	\$ -
16 Dr Diana Newport-Peace Consulting	Consultancy on work integrated learning systems optimisation, employability outcomes and career readiness	\$ 127,600.00	\$ 127,600.00	\$ -
17 Ernst & Young	Competitive feasibility assessment and market analysis of potential VIQSat applicants.	\$ 135,852.66	\$ 135,852.66	\$ -
18 Nous Group Pty Ltd	Development of a Student Experience Framework, Student Voice Model and Student Partnership Model.	\$ 180,572.00	\$ 180,572.00	\$ -
19 PriceWaterhouse Coopers Securities Ltd	Professional services in relation to an enterprise valuation and associated model.	\$ 183,600.00	\$ 183,600.00	\$ -
20 The Boston Consulting Group Pty Ltd	Completion of a strategic evaluation and consideration of future education model.	\$ 550,000.00	\$ 550,000.00	\$ -
Total of 20 consultants used in 2023		\$ 1,732,131.39	\$ 1,732,131.39	\$ 33,362.50